

How to get the most out of Journal of Commerce

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Dear Journal of Commerce Subscriber,

In appreciation for your subscription we are pleased to send you **Journal of Commerce's** "How to" book, a handy guide to help you get the most from **Journal of Commerce**.

Your subscription to **Journal of Commerce** is a critical tool for your business development so it's important to us that you don't miss any opportunities. Helping you find jobs of particular interest and illustrating how to follow their development throughout **Journal of Commerce** is the objective of this guide.

This book has been designed to serve all levels of the construction industry. Whether you're a contractor, sub-contractor, manufacturer/supplier or in the design field, you'll learn how each section of the paper best serves you – helping you find and win jobs.

Again, thank you for your subscription and please don't hesitate to call one of our hotline numbers, found at the back of this guide, should you need assistance.

What Journal of Commerce includes and how to use it

Journal of Commerce (the Journal) includes specific information on construction projects in Western Canada as well as other construction-related information that may be of interest to Canadian firms. This brochure provides guidelines for the profitable use of the Journal and explains its departments and features.

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Back Cover Help and Information Hotlines

BUILDING REPORTS

The Building Reports section of Journal of Commerce is broken down into the following categories: Prebid, Out for Tender, Bid Results, and Start reports. In this section of the newspaper, you will find projects listed by region throughout Western Canada. Any new information or significant changes on a specific project are highlighted at the end of the report keeping you informed every step of the way.

Our Researchers and Editors are headquartered in Burnaby BC and Toronto ON. These staff members call on Architects, Consulting Engineers, General Contractors, Government Authorities, Planning Boards and Industrial Commissions to guarantee that you receive the inside information on all proposed construction projects.

Building Reports are found in the Journal of Commerce every business day, and specific project reports are updated more frequently during the tendering stage. To make the Building Reports easy to read we have listed the projects first by region then by stage.

Regions:

- Vancouver
- Vancouver Island
- Regional B.C. & Yukon
- South Alberta
- North Alberta & NWT
- Saskatchewan
- Manitoba
- NW Ontario

Available on
www.journalofcommerce.com

Reports are then listed by stage in the following sequence:

1. Prebid Stage
2. Out for Tender Stage
3. Bid Results Stage
4. Start Stage

Within each region, projects are listed alphabetically by municipality and the building projects are followed by engineering projects.

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Western Canada's Construction Newspaper

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These Building Reports provide you the essential facts so you have just what you need to make informed decisions and to select the projects most suitable to your needs. At Journal of Commerce our goal is to save you time and provide you with the information required to grow your business.

Your first step is to scan the listings and select the jobs of interest to you. A quick glance at each listing is all that is needed to determine your interest:

- **Location** – Is the project in a location where you like to work?
- **Stage** – Do you need to be involved in the Prebid stage? Bidding stage? Post-bid? Go to the appropriate section.
- **Type of project** – Is it the kind of project (hospital, school, office building, road, sewer line, etc.) you like to do?
- **Size of Project** – Is it large enough to interest you? Is it too large? Will it fit within your bonding limits?
- **Type of Construction** – Is it the type of construction (cast-in-place concrete, structural steel, multi-storey, etc) that suits your equipment, experience and capabilities?
- **Owner** – Is it the type of Owner you want to work with?
- **Architect** – Is the Architect (or Engineer) someone you know, or someone new?
- **Prospective Bidders** – Are you familiar with the firms bidding? Is there one nearby? Do the bidders on the project lead you to believe it would be a profitable opportunity for you?
- **Low Bidder or General Contractor** – If a GC is named, is the GC someone you know? Did you bid to that GC? Would contact now help you with this project or future opportunities?

HOW TO USE THE PREBID REPORTS

Look for Contemplated reports (prior to the selection of the Architect or Engineer), Preparing Plans reports (early design), Working Drawings reports (final plans in progress), and Plans Complete reports. Prebid 'Negotiated' reports have a selected General Contractor or Construction Manager, but are still in design.

If you are an Architect or Engineer:

- Use Contemplated reports to find commissions.
- Keep track of what your competition is doing and to plan upcoming activity.
- Stay abreast of both privately and publicly funded projects.

If you are a General Contractor:

- Contact private Owner/Architect to negotiate a general contract.
- Contact the Owner or the Architect to get on invited GC bidders list.
- Select the best jobs and plan ahead for future action.
- Write or call Owners and Architects doing frequent negotiated work. Try to get in the negotiating loop.

If you are a Sub-Contractor:

- Major systems subs (structural, mechanical, electrical), contact the Owner, Architect and/or Consulting Engineer to provide technical assistance.
- On negotiated jobs, contact the owner to be certain you are involved with the sub bidding.
- Use the Journal to plan ahead for the best future work.
- Contact GCs on negotiated projects to see plans and specs to prepare and submit a bid.
- Call for key subs to quote.

If you are a Manufacturer's Rep or a Supplier:

- Select which major jobs to follow; create a follow-up file.
- Send "job specific" literature to Owners & Architects.
- Follow-up with a phone call or visit after literature is received.
- Offer design/spec writing assistance and for furnishing and equipping the completed project make contact with the Interior Designer through the Architect.

- In multi-tenant properties, such as shopping centres or office buildings, pursue tenant build-outs that have potential for your firm.

PREBID

Buildings

CONDOMINIUM APARTMENT (1) ID: 9020417 (2)
KELOWNA, Central Okanagan RD, BC (3)
Grand Peaks, 492 Clifton Rd, V1V 1A5 (4)
 NEGOTIATED/WORKING DRAWINGS (5)
 OWNER: Grand Peaks (Kelowna), Derek Frechette, 955 Manhattan Dr, Kelowna BC V1Y 1H7 250-718-0095 (6)
 CONST MGR: JDL Construction Management, Dale Fish, Ste 100, 430 Banks Rd, Kelowna BC V1X 6A3 250-860-8857 Fax 250-860-7732
 LAND SURVEYOR: Goddard Land Surveying, Ste 103, 1358 St Paul St, Kelowna BC V1Y 2E1 250-763-3733 Fax 250-763-3735
 ARCH: New Town Planning Services, Brad Wilms, 1450 Pandosy St, Kelowna BC V1Y 1P3 250-860-8185 Fax 250-860-0985 (7)
 INT DESIGNER: Trio Interiors Inc, 7200 S Alton Way, Corp 25 Bldg B250, Centennial CO 80112 303-663-1285 Fax 303-663-1411
 LANDS ARCH: Site360 Consulting Inc, 477 Leon Ave, Kelowna BC V1Y 6J4 250-862-3600 Fax 250-862-4849
 CONS ENG CIVIL: Protech Consultants (1989) Ltd, Ste 200, 1461 St Paul St, Kelowna BC V1Y 2E4 250-860-1771 Fax 250-860-1994 (8)
 CONS ENG MECH: Aerius Engineering Ltd, 2055 Horizon Dr, Kelowna BC V1Z 3N4 250-769-5642 Fax 250-718-4837 (8)
 CONS ENG ELEC: Falcon Engineering Ltd, Ste 210, 1715 Dickson Ave, Kelowna BC V1Y 9G6 250-762-9993 Fax 250-861-3290 (8)
 GEOTECHNICAL CONS: Cascade Geotechnical Ltd, Ste 202, 475 Groves Ave, Kelowna BC V1Y 4Y6 250-878-6446 (8)
 PROJECT: 3 storeys above grade, 1 below; 115,280 sq ft; cedar trim; cultured stone accents; 60 condo units; one level u/g prkg. (9)
 First report Oct 19, 2005. Last report Dec 27, 2006. (10)

NEW INFORMATION

CONS ENG STRUCT: MSS Engineering Ltd, Ste 206, 346 Lawrence Ave, Kelowna BC V1Y 6L4 250-763-2306 Fax 250-763-2303
 Construction start Jun 01, 2007; completion by Sep 01, 2008. (11)
 STATUS: Working drawings are nearing completion. The Construction Manager will be using invited Sub trades. Further update April 2007. (12)
 This report Mar 19, 2007. (13)

- | | |
|------------------------------------|---|
| (1) Project type | (10) Date project first reported and last reported in JOC |
| (2) Project ID# | (11) Construction start and completion dates |
| (3) City, municipality, province | (12) Current status of project - what's happening now |
| (4) Project name & street location | (13) The date of this report |
| (5) Stage of project | |
| (6) Project owner | |
| (7) Project architect | |
| (8) Key consultants to architect | |
| (9) Description of project | |

HOW TO USE OUT FOR TENDER REPORTS

Tender Reports indicate that plans are available and bid dates have been set. Also outlined in the Tender Report is information about the plans and specifications availability, where bids will be received, bonding requirements and prospective bidders.

If you are a General Contractor:

- Evaluate the project to assess your interest. Before making a final decision, you may want to review the bidding documents.
- Check the Journal report for plans & specs availabilities and deposit, phone to reserve plans, dispatch a messenger.
- If "invited bidding only", contact the Owner or Architect to get on the invited list.
- Notify the Journal to list your firm as a prospective GC bidder to alert sub-contractors of your need for sub-trade prices. Call the Project Inquiry Hotline at **1-800-387-0213** or **905-752-5540**.

If you are a Sub-Contractor:

- Review jobs in the Journal's Bidders' Register to find jobs of interest.
- Check prospective bidders in the Journal for GCs you know.
- Check the Journal report for plan availability, make a decision to secure your own set, use a GC bidder's facility or visit a plan room.
- Contact suppliers for prices to incorporate in your quotation.
- Increase your chances by submitting your bid to all (or most) of the GC bidders.
- Contact the GC or Construction Manager on Negotiated projects to submit your bid.

If you are a Manufacturer's Rep or a Supplier:

- Identify the jobs you are specified on; contact the GC bidders to preclude "or equal" substitutions.
- Assist the GCs and subs with bid preparation.
- Work with all GC bidders, not just those who contact you.
- If you work through a sub, secure sub names from GC bidders. You may have to contact several to complete your list.

- For jobs you are specified on, contact the Architect to append the specification for “or equal” substitutions.

OUT FOR TENDER

Engineering

ROADWORK (1) ID: 9059052 (2)

CALGARY, Division No 6, AB (3)
2:15, in the City of Calgary (4)

TENDERS DUE 14:01 Mar 30, 2007 (5); 7260/07 (6)

OWNER: Alberta Transportation, 4999 98 Ave, Main Floor,
Twin Atria Bldg, Edmonton AB T6B 2X3 780-415-1068
Fax 780-427-6401 (7)

CONS ENG CIVIL: EBA Engineering Cons Ltd, Henry Wong, 200
Rivercrest Dr SE, 115, Calgary AB T2C 2X5 403-723-6873
Fax 403-203-3301 (8)

PROJECT: Asphalt Concrete Pavement, Inlaid Inverted Profile Traffic Stripes and Other Work on 2:15 - S of 17th Avenue to N of Country Hills Blvd in the City of Calgary; and Inlaid Inverted Profile Traffic Stripes - N of Jct Hwy 2A (Dewinton Interchange) to Hwy 22X Interchange, in the City of Calgary Approximate Quantities:
- 85,700 tonnes supply of aggregate, with Dept source option;
- 85,700 tonnes asphalt concrete pavement; - 84,300 square metres of cold milling; - 146,800 metres of inlaid inverted profile traffic stripes. (9)

TENDERS will be received by Owner. (10)

Tenders may be obtained at the following locations: Tender Administration Section, Twin Atria Bldg, Edmonton, Telephone: (780) 415-1068; Calgary District Office, Telephone: (403) 297-6311; Lethbridge Regional Office, Telephone: (403) 381-5426; Red Deer Regional Office, Telephone: (403) 340-5166, and the Peace River Regional Office, Telephone: (780) 624-6280. PLAN DEPOSIT: \$35 NON-refundable. (11)

TENDER DEPOSIT: 10% bid bond or certified cheque. (12)

This report Mar 19, 2007. (13)

- (1) Project type
- (2) Project ID#
- (3) Project city, rural municipality, province location
- (4) Project name and street location
- (5) Time & date when tenders are due
- (6) Awarding authority's invitation number
- (7) Project Owner, address, telephone & fax number
- (8) Name, address, phone & fax of key consulting engineers
- (9) Brief description of project – what is required, quantities and scope, etc.
- (10) Who will receive the tenders
- (11) Plan information – amount of deposit, where available
- (12) Bond requirements – form & amount (when supplied)
- (13) The date of this report

HOW TO USE BID RESULTS REPORTS

Bid Results Reports provide the names, addresses, fax and phone numbers of the low bidders, or the name of the successful general contractor.

If you are a General Contractor:

- Use the announcement of low bidders to compare your bid to those of your competitors.
- Review jobs that you didn't bid to see how prices are running.
- Keep close track of your competition. With good files on your competition, you can review bidders' lists on future jobs to choose or reject jobs based on whom you are bidding against.

If you are a Sub-Contractor:

- Contact the low GC bidder right away to determine where you stand relative to other subs in your field.
- Look for a firm commitment now.

If you are a Manufacturer's Rep or a Supplier:

- If you provided a quote to a sub, contact the low GC and ask for the subs that submitted the best bid. The GC may still be considering more than one sub for your specialty. Follow up for a commitment.

BID RESULTS

Engineering

ROCK SLOPE STABILIZATION (1); \$149,969 (2)

ID: 9058111 (3)

CENTRAL KOOTENAY, SUBD B, Central Kootenay RD, BC (4)

Corra Linn, Hwy 3A, Corra Linn, Hwy 3A, approx 14km
W of Nelson (5)

AWARD ; 11404-0197 (6)

OWNER: BC Min of Trans & Hwys, Peter Seelig, 7818 6 St, Burnaby
BC V3N 4N8 604-660-8200 Fax 604-660-8034 (7)

PROJECT: The general nature of the Work to be carried out under
this Contract consists of but is not necessarily limited to the fol-
lowing: Supply and install approx 2,938m2 of Slope Mesh. (8)

Construction start Apr 2007; completion by May 2007. (9)

TENDERS closed Mar 09, 2007. (10)

First report Feb 28, 2007. Last report Mar 07, 2007. (11)

NEW INFORMATION

GEN CONT: Mountain Rock Stabilization, 1912 Glencoe Pl, Kam-
loops BC V2E 1K5 250-319-8285 Fax 250-314-6222 (12)

OTHER BIDS: Pacific Blasting & Demol Ltd, Burnaby BC \$177,556

BAT Constr Ltd, Kamloops BC \$179,652 (13)

NOTE: Award subject to final approval.

This report Mar 19, 2007. (14)

- (1) Project Type
- (2) Amount Awarded
- (3) Project ID #
- (4) City, county, province
- (5) Project name & street location
- (6) Stage of project & Tender File #
- (7) Project owner
- (8) Description of project
- (9) Construction start and completion dates
- (10) Tender closing date
- (11) Date project first reported and last reported in JOC
- (12) Contractor awarded
- (13) Other bidders
- (14) The date of this report

HOW TO USE START REPORTS

Start Reports advise you of the imminent start of work and name the successful General Contractor. Projects that were “negotiated” and did not go through formal tendering may be reported for the first time at this stage.

If you are a General Contractor:

- Track jobs negotiated with your competition. Who are the active GCs? What is their secret for getting negotiated work? What owners are doing repeat work for pursuing next time?

If you are a Sub-Contractor:

- Check new jobs you have not seen before for the type of jobs you like. Immediately contact the GC – he may still need prices.

If you are a Manufacturer’s Rep or a Supplier:

- Projects first reported at the Start stage are an opportunity for “and or equals” of items of supply, equipment or services, such as:

- ✓ landscaping
- ✓ office equipment
- ✓ janitorial services
- ✓ banking services
- ✓ food services
- ✓ maintenance
- ✓ furniture
- ✓ insurance
- ✓ and many others

- Contact Owners, Architects or General Contractors right away!

STARTS

Buildings

CHURCH & SENIORS CARE FACILITY (1)

ID: 9007602 (2) \$11,500,000 Est (3)

SIDNEY, Capital RD, BC (4)

Bethel Friendship Baptist Church & Housing Complex.

2269 Mills Rd, V8L 2C3 (5)

NEGOTIATED/START (6)

ARCH/OWNER'S REP/CONT'S REP: AJ Finlayson Architect Ltd, Art Finlayson/Art Finlayson/Art Finlayson, Ste 2C, 9821 Seaport Place, Sidney BC V8L 4X3 250-656-2224 Fax 250-656-2279 (7 & 8)

LANDS ARCH: LADR, 837 Maddison St, Saanich BC V8S 4C3 250-598-0105 Fax 250-598-0115

CONS ENG STRUCT: Read Jones Christoffersen Ltd, Ste 220, 645 Tyee Rd, Victoria BC V9A 6X5 250-386-7794 Fax 250-381-7900 (9)

CONS ENG MECH: BP Morneau & Associates Eng, Ste 204B, 2840 Nanaimo St, Victoria BC V8T 4W9 250-381-9622 Fax 250-381-9611 (9)

CONS ENG ELEC: Applied Eng Solutions Ltd, 3rd Flr, 1815 Blanshard St, Victoria BC V8T 5A4 250-381-6121 Fax 250-381-6811 (9)

GEOTECHNICAL CONS: C N Ryzuk & Associates Ltd, 28 Crease Ave, Victoria BC V8Z 1S3 250-475-3131 Fax 250-475-3611 (9)

PROJECT: 2 storeys above grade, 1 below; 85,000 sq ft; ICF bldg (insulated concrete form); quad-lock & quad deck; painted ext concrete; hardi-plank siding; 16 independent living units; 45 seniors care units. (10)

First report Jul 13, 2005. Last report Jan 17, 2007. (11)

NEW INFORMATION

CONT'S REP: AJ Finlayson Architect Ltd, Art Finlayson, Ste 2C, 9821 Seaport Place, Sidney BC V8L 4X3 250-656-2224 Fax 250-656-2279

Construction start Mar 31, 2007; completion by Mar 31, 2008.

STATUS: The building permit is approved. All Sub trades have been let. The name of the General Contractor has been withheld. Direct enquiries to the Architect. (12)

This report Mar 19, 2007. (13)

- (1) Project type
- (2) Project ID#
- (3) Estimated cost
- (4) City, municipality, province
- (5) Project name and street location
- (6) JOC stage of project
- (7) Project owner
- (8) Project architect
- (9) Key consultants to architect
- (10) Brief description of project
- (11) Date this project first & last reported in JOC
- (12) Current status of project
- (13) The date of this report

TENDER CALLS

Tender Calls are paid advertisements placed by Provincial and Municipal Government bodies, Architects, Engineers and Private Owners soliciting bids on proposed construction projects. Tender Calls placed in the Journal are usually for projects located in Ontario, but may be for projects anywhere in Canada, or for that matter, anywhere in the world. Tender calls are printed as they are received in the Journal of Commerce and are also posted on the Journal's website at www.journalofcommerce.com.

Information included in Tender Calls is determined by the awarding authority placing the ad, but usually follows a set format.

You should read Tender Calls carefully to determine your interest in the work being advertised. You may need to review the Journal's Building Reports, or contact the Journal Project Inquiry Hotline by phone **1-800-387-0213**, or by email at research.canada@reedbusiness.com for additional information to help assess your interest.

If it is a job that fits your area of interest and your bonding capacities and you wish to bid as a General Contractor or prime bidder, contact the awarding authority to secure the bidding documents. Call the Journal as soon as you obtain your bidding documents at **1-800-387-0213** or **905-752-5440** to be listed as a bidder so that you will be sure you receive a wide range of sub and supply bids.

If your interest in the project is as a sub-contractor or supplier, follow the project through the Journals Building Reports.

TENDER CALLS

SUB-TRADE TENDERS

Sub-trade Tenders are paid advertisements placed by bidding General Contractors who are soliciting sub-trade bids for jobs they are bidding.

The bidding General Contractors place advertisements soliciting Sub-trade Tenders. The ads are composed by them and provided to the Journal via telephone or fax.

Sub-trade tenders are printed in each issue of the Journal as provided by the General Contractors. They can also be found on the Journal's website at www.journalofcommerce.com.

Act on requests for sub-trade tenders immediately. They are extremely important. Whereas some prospective bidders or negotiated General Contractors may favour certain sub-contractors, a sub-trade tender ad is your signal that your quote or bid is wanted and needed. Contact the firm placing the ad right away; arrange to see plans and specs; do your takeoff; prepare and submit your bid.

Having invested your time and money in preparing a bid, make certain you derive the most from your investment. Check the Journal's Building Report, the Bidders' Register, or call the Project Inquiry Hotline at **1-800-387-0213** or **905-752-5440** for the names of other General Contractors bidding this job. Then submit your bid to those firms as well. By doing so you will enhance your chances of getting the job regardless of which GC is the successful bidder.

VANCOUVER CONVENTION CENTRE EXPANSION PROJECT

REQUEST FOR TENDER
Contract C-282

Maso

PCL Constructors Westcoast
Manager for VCCCEP, is request
for qualified contractors to
perform the following work: Maso
Request for Tender Documents
on February 7, 2007 from the
following address:
PCL Site Office, located at
West Cordova, Vancouver
For information on this R
Reid Taylor or Harold Kc

Prequalification of Contractors
Queen Elizabeth Theatre
Phase 1 Renovations

The City of Vancouver invites general contractors to submit Requests for Prequalification for Phase 1 Renovations to the Queen Elizabeth Theatre at 649 Cambie Street, Vancouver, BC. The project consists of demolition, architectural, structural, mechanical, electrical, and plumbing (MEPE) work associated with the removal of the existing theatre building (300,000 square foot) and the construction of a new theatre building (300,000 square foot) adjacent to the existing building.

SURREY SCHOOL DISTRICT

SCHOOL DISTRICT 36 (SURREY) INVITATION TO TENDER

Sealed Tenders marked:

TENDER FOR EXTERIOR REPAINTING - 07-169-002
SENATOR REID ELEMENTARY, COLEBROOK ELEMENTARY, MARTHA JANE NORRIS ELEMENTARY, NORTH RIDGE ELEMENTARY, JANICE CHURCHILL ELEMENTARY

local time **Thursday, March 15, 2007**

Tenders are solicited for the exterior repainting of the above schools. The scope of work generally includes: pressure washing and surface preparation, priming, and installation of finish paint coats as specified.

A mandatory pre-tender meeting will be held at the District Facilities Centre, 6700 - 144 Street, Surrey, B.C., on **Wednesday, February 21, 2007, at 10:00 a.m.** Bid documents will be handed out to contractors at that time. **Mandatory site visits** will be conducted immediately after the mandatory pre-tender meeting. Allow three hours for both the mandatory pre-tender meeting and mandatory site visits. All Contractors are required to visit each school being bid to confirm existing site conditions at this scheduled time. Tenders will not be accepted by Contractors who do not attend the scheduled mandatory pre-tender meeting and mandatory site visit.

Each tender must be accompanied by a duly executed Bid Bond in the amount equal to ten percent (10%) of the total amount of the tender. The successful bidder will be required to provide a Performance and Labour & Material Payment Bond each in the amount of fifty percent (50%) of the tender price.

The lowest or any tender will not necessarily be accepted. School District 36 (Surrey) reserves the right to reject any or all tenders.

All inquiries shall be directed to Gary Holtz, Manager, Security & Infrastructure Maintenance, District Facilities Centre, phone: (604) 572-0514 or fax: (604) 597-7386.

Sealed Tenders are to be submitted to:
Wayne Noye, Secretary-Treasurer
School District 36 (Surrey)
Business Management Services
Unit 119, 7265 - 132 Street
Surrey, BC V3W 1K5
Phone: 604-592-4283 Fax: 604-596-3714

CITY OF LANGLEY INVITATION TO TENDER
Contract No.: 5400-54
203 STREET REALIGNMENT

The tenders for 203 Street Realignment, The work is not limited to road widening; road reconstruction; street lighting; road drainage; storm sewer reconstruction; traffic signals; advance warning signs; sanitary sewer, Douglas Crescent, 56 Avenue, and Michael Road.

Tenders for Contract No. 5400-54 - 203 Street Realignment, Douglas Crescent, Langley, BC will be received at the office of the City of Langley, Surrey Plan Room, 101 - 17802 66 Avenue, Surrey, BC V3W 3K3, on **Thursday, March 15, 2007, at 2:00 p.m.** Tenders will be opened immediately thereafter.

Tender Submission Documents may be viewed at Amalgamated Engineering and the Engineering Department, 66 Avenue, Surrey, BC V3W 3K3, on **Thursday, March 15, 2007, at 2:00 p.m.** Tenders will be opened immediately thereafter.

Tenders should be directed to Ed Ho, P.Eng., at (604) 596-0391, telephone 604-596-0391.

Tenders should be directed to Bob Gilling Services of the City of Langley, (604) 596-0391, telephone 604-596-0391.

The lowest or any tender will not necessarily be accepted. The City of Langley reserves the right to reject any or all tenders, and to award the contract to the lowest responsible bidder.

SUB-TRADE TENDERS

BIDDERS' REGISTER

The Bidders' Register includes a complete list of prospective GC bidders who have secured bidding documents for specific construction projects. The Bidders' Register covers jobs being tendered on the first day after the issue, plus the next several days.

The Bidders' Register is derived from the Journal of Commerce Building Reports. Call the Project Inquiry Hotline at **1-800-387-0213** or **905-752-5440**; or email **research.canada@reedbusiness.com** to be listed.

The Journal's Bidders' Register is printed every business day. It is printed in chronological order by bid date.

This comprehensive list of prospective bidders is useful to all subscribers to the Journal who are active in the construction industry. Suppliers use it to work with all of the prospective bidders who might need a quote. Sub-contractors use it to assure that they have submitted sub-trade tenders to the prospective GC bidders. General Contractors use it to assess the competition and weigh their chances on specific jobs.

Submit bids to the plan takers if you are providing a subcontract or material that must be priced through a prime bidder.

AB GENERAL CONTRACTING

Tender For Sub-Trades Subcontractor Tender Call for Construction of New Housing

Sealed Tenders, clearly marked as to contents, will be received until 11AM Friday, February 16 2007, delivered to the office of ABGC, the General Contractor, located at 48 Cosmo Place, Suite 401, Richmond, B.C., V3B 1S3.

The project involves the construction of 120 stacked townhomes (in two phases) and a 50,000 square foot apartment building, situated at Dundas Street, Vancouver. Another 250 units including garage will be completed in 2007.

Documents and plans and specifications to be made available at the offices of the contractor. Viewing of documents and plans by GC by appointment only.

GLOBAL CONSTRUCTION

TENDERS FOR SUB-TRADES

TENDERS will be received by the undersigned for various sub-trade prices required for the construction of:

St. Paul's Hospital - 2nd HR Wing

Min. Acc Neo-Natal

Closing: Mon., Mar. 7

3:00 p.m.

TASK CONSTRUCTION

TENDERS FOR SUB-TRADE

Tenders will be received by the undersigned for various sub-trade and supplier prices required in the construction of the following project:

GLOBAL CONSTRUCTION

123 Corner
1800, Vancouver
Tel: 604-271-1111
Fax: 604-271-1111
Website: www.globalconstruction.com

BORDERTOWN CASINO AND HOTEL

21 story building, 7 level underground parking and indoor swimming pool

Closing Date:
Tuesday, January 30, 2007
@ 3:00 p.m.

TASK CONSTRUCTION
1025 CANADA WAY, BURNABY,
BC V3T 2S7
TEL: 604.398.5689 FAX: 604.398.5687

Bidders' Register

BRIDGE WORKS
11859-0001
DELTA, Greater Vancouver
RD, BC
Hwy 91, Alex Fraser Bridge,
Hwy 91, Alex Fraser
Bridge
14:00 Apr 19, 2007
BC Min of Trans & Hwys

K&G Installation Ltd, Box 3216,
Courtenay BC V9N 5M4 250-
339-1077 fax: 250-339-1026

Seismic 2000 Constr, 25309 72
Ave, Langley BC V4W 1H7 604-
626-0620 fax: 604-626-0624

Surespan Constr Ltd, Ste 216,
545 Clyde Ave, West Vancouver
BC V7T 1C5 604-925-3377 fax:
604-925-3394

Kingston Constr Ltd, 9349 194
St, Surrey BC V4N 4G1 604-882-
7488 fax: 604-882-7418

Roaron Constr Ltd, Unit 4, 19747
Telegraph Trail, Langley BC V1M
3E6 604-888-7818 fax: 604-
888-8191

Civil Constr Co Ltd, Ste 105,
5967 206A St, Langley BC V3A
8M1 604-533-0255 fax: 604-
533-5587

Mainroad Cont Ltd, 8100 Nordel
Way, Delta BC V4G 8A9 604-
581-3710 fax: 604-581-3712

Apr 20

DRAINAGE CHANNEL
T-20-552-07
GRANDE PRAIRIE, Division
No 19, AB
Woody Creek Drainage

Channel, Resources Rd
to 68th Ave
14:00 Apr 20, 2007
City of Grande Prairie
Wales Contractors Ltd, 14049
102 St, Grande Prairie AB T8V
7C8 780-532-0235 fax: 780-
532-6600

RECYCLING AND DISPOSAL
FACILITY ALTS
2007-02
ARMSTRONG, North
Okanagan RD, BC
Armstrong Spallumcheen
Recycling and
Disposal Facility, 3367
Powerhouse Rd, 1km N
of Armstrong, on Hwy
97, VOE 1B8
14:00 Apr 20, 2007 RD
North Okanagan

Oatway Contracting Ltd, 2045
W Trans Canada Hwy, Kamloops
BC V1S 1A7 250-851-2858 fax:
250-851-2815

INTERSECTION
IMPROVEMENT
7308/07
PROVINCE OF ALBERTA,
AB 36:16 Intersection
Improvement, at Jct
Hwy 14, Viking
14:01 Apr 20, 2007
Alberta Transportation

Maco Paving Ltd, 4116 Macleod
Trail SE, Calgary AB T2G 2R7
403-262-2002 fax: 403-243-
0942

Central City Asphalt Ltd, 9, 7887
50 Ave, Red Deer AB T4P 1M8
403-346-5050

NOTICE OF SUBSTANTIAL PERFORMANCE (NSP)

Notice of Substantial Performance (Certificate of Completion) are generally placed by contractors. If a certificate of completion is issued, the payment certifier must, within 7 days, post in a prominent place on the improvement, a notice of certification of completion.

Reduce the risk of future disputes and possible legal delays by publishing your project's date of Substantial Performance in the Journal of Commerce.

To post a Notice of Substantial Performance in the Journal of Commerce please contact **1-888-878-2121**.

Notice of Substantial Performance

NOTICE OF SUBSTANTIAL COMPLETION

PROJECT:
Davis & Company
27th & 29th Floors,
Street,

NOTICE OF SUBSTANTIAL PERFORMANCE

PROJECT:
John M.S. Lecky UBC
Boathouse, 7277 River
Road, Richmond, BC
V6X 1X5

OWNER:
The University of
British Columbia;
UBC Properties Trust,
555 Great Northern Way,
Suite 101, Vancouver, BC
V5T 1E2

CONTRACTOR:
Kindred Construction
Ltd., 308 – 2150 West
Broadway, Vancouver,
BC V6K 4L9

ARCHITECT:
Larry McFarland
Architects Ltd., 2930
Arbutus Street, Suite
#303, Vancouver, BC
V6J 3Y9

The above mentioned
project has been declared
substantially performed as
of March 6, 2007.

**IN ACCORDANCE WITH
THE BUILDERS' LIEN ACT
OF BRITISH COLUMBIA**

ment Ltd.
ard Street,
V6C 2Z7

td.
w Street,
V6E 3L2

t Hastings
ver, BC

ct has been
ally performed
, 2007.

**IN ACCORDANCE WITH
THE BUILDERS' LIEN ACT
OF BRITISH COLUMBIA**

INDUSTRY NEWS

News

For over 90 years, the Journal of Commerce has been delivering key construction news to Western Canada's construction marketplace. Published twice a week, Monday and Wednesday, the Journal is recognized as the only publication providing a total package of essential, fast-breaking construction news. Readers turn to the Journal for it's strong editorial content, there is no other single construction publication in Western Canada that offers such a breadth and depth of construction industry news.

Construction news stories include anything and everything that is happening in the construction industry. You'll see stories about prominent firms, labour activity, the economy, utilities, government funding, taxes, legal actions, technology, insurance, bonding, and more.

Construction news stories come from research and personal interviews with key industry professionals. Stories are written by the Journal's professional reporting and editing staff.

Construction news stories appear every business day, starting on the front page and continuing throughout the paper. This timely information will keep you on top of industry trends and happenings. Stay well-informed about what is going on in the construction industry. Clip news stories and photographs and file them for future reference. Make photocopies and circulate them.

Special Features

As well as the news, the Journal publishes a schedule of feature reports that take an in-depth look at Concrete, Roadbuilding, Public Works and more than a dozen other topics each year. Special Features appear once a month, usually fall on Mondays as a pullout section.

Leading Indicators of Construction Activity

This is printed each month showing a summary of statistical data for all of Canada. Leading indicators is prepared by our Economist, Alex Carrick of CanaData.

Use Leading Indictors to see where the economy is going. Compare this month with last month and last year. To obtain other statistics, call CanaData at **1-888-878-2121**.

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Our readers rely on us for valuable information on projects, tenders, industry news, careers and classifieds and market trends. They also rely on advertisements in print and online when they are looking for their next job, buying or selling products/services. An ad in Journal of Commerce ensures that Canadian construction professionals remember you and your products/services when they are ready to bid, buy or find a new job.

To place any of the following types of advertisements in Journal of Commerce contact **1-888-878-2121**:

- ✓ Display
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- ✓ Tender Calls
- ✓ Notice of Substantial Performance
- ✓ Classifieds
- ✓ Announcements
- ✓ Sub-trade Tenders
- ✓ Insert Advertising

HOW TO PUT IT ALL TO WORK

Architects and Engineers

You should be using our "Pre-Bid" reports as an early warning system on contemplated projects. This information lets you advise Owner/Developers that you are interested in the project and qualified to handle it. Your initial approach will probably be supported by brochures or project lists and personnel profiles.

Consulting Engineers, Interior Designers and Consultants

The "Pre-Bid" reports are your cue to contact the named architects to outline and offer your services.

Manufacturers

The full range of reports offers you many opportunities for sales activity: "Pre-Bid" lets you contact key buying influences at the Owner level and gives you the lead you need to get your products specified by either Architects or Engineers; "Tendering" information enables you to do take-offs and pricing of your

products for Contractors and trades who are bidding; and the "Bid Results" and "Starts" data alerts you to obtain your purchase orders.

Suppliers

You should be following a similar schedule; "Pre-Bid" gives you important data because the manufacturers you represent may direct you to seek specification of their products by design consultants and spec writers. "Tendering" also gives you information for take-off and pricing, while "Starts" will signal you to obtain your purchase orders.

General Contractors and Engineering Contractors

"Pre-Bid" reports give you a contact at the Owner level and may suggest the viability of proposing a turnkey design/build operation.

"Pre-Bid", this category gives you leads to Owners and/or Architects for negotiations which might bypass the tendering process, especially if the project is in an area where you are already active. If the project is an invited tender call you have the information and opportunity to indicate your interest and qualifications.

Reports on "Tenders" let you analyze a project's potential, place your deposit, obtain plans and specs, and do a take-off. Tracking plan takers on the project will enable you to gauge the competition and formulate your bidding strategy.

Sub-Contractors

The "Pre-Bid" section enables you to negotiate a contract for electrical, mechanical or structural steel directly with the Owners, Architects or Engineers. You can also analyze what new work is coming up in areas where you operate or where you might wish to work.

"Tender Calls" is a vital stage because it tells you where plans are available for take-off and pricing. By obtaining a complete list of General Contractors, you can send your price to all bidders and, if yours is the low price, get the job no matter which General Contractor is selected.

"Bid-Results" reports give you the information to contact the successful contractor to check if a contract for your portion of the work will be forthcoming.

JOURNAL OF COMMERCE
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Equipment Sales and Rentals

Preliminary reports help to keep you aware of upcoming projects in your area, but the “Tenders”, “Bid Results” and “Starts” reports are your key sales generators. The first lists bidders who are potential users of your equipment and who may require advance prices for their tendering process. The second and third categories alert you to contractors and sub-trades who have actually been awarded the job and will have specific equipment requirements you can meet.

Real Estate

Depending upon your field of activity, all Building Reports reports can develop important sales leads for you. “Pre-Bid” will shed light on Owners and Developers who are potential prospects for future sales of raw land in other locations which may be suitable for similar projects. If the project is an apartment building, shopping centre, housing development, industrial plaza or similar development, you may be able to negotiate a contract to handle sales, leasing or rentals of individual units, or the sale of the project itself.

Banks and Mortgage Companies

The same series of reports, especially the earlier ones, are vital to establishing contact with owners who will be seeking mortgage financing – either first or interim – on projects of substance.

Insurance Companies

For you, tendering information generates solid sales leads to companies requiring bonding arrangements (bid bond, performance bond and payment bond) and to contractors needing insurance coverage during the construction process. “Bid-Results” is an excellent time to follow up on previous contracts with contractors and to talk to Owners about their eventual insurance needs for the completed project.

Unions

“Out for Tender” and “Bid Results” reports enable you to monitor projects for labour requirement at all trade levels.

Construction Associations

Just about every section keeps you up-to-date on what your members are doing. Plus, it’s a great source of prospects for new member development.

Retail Store Operations

Whether you operate a single store or handle the forward planning for a retail chain or department store, the “Pre-Bid” reports serve two vital functions: they keep you aware of where your competition is locating and they give you the opportunity of contracting for prime retail space in new shopping centres or retail developments.

Government Agencies

All categories of Building Reports assist government departments at Federal, Provincial and Municipal levels to monitor compliance with relevant legislation, including taxation, construction safety, workers’ compensation, building codes, licences, permits and inspections. These reports also help departments of manpower and employment to gear up for anticipated demand for certain skills.

Public Utilities

For telephone, electric, gas, oil and security companies, the “Pre-Bid” reports enable your engineering department to liaise with Owners, Designers and Developers to ensure that new projects incorporate the latest technology in your particular service.



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Notice of Substantial Performance

- To place a NSP

Phone: 1-888-878-2121

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Advertising Email: jocsales@reedbusiness.com